





OFII QUALITY POLICY

We – The Management and Staff of ORIENT FREIGHT INTERNATIONAL, INC. are committed to TOTAL CUSTOMER SATISFACTION by providing QUALITY SERVICE In support of our CORPORATE PHILOSOPHY

These shall be achieved by our highly motivated Managers and Employees whose professionalism, dedication, training and experience are our assurance for continued growth and success.

#### CORPORATE PHILOSOPHY

#### VISION:

• To become the recognized industry leader in Creative Logistics Solutions.

#### MISSION:

 To ensure total customer satisfaction by providing <u>efficient</u>, <u>reliable</u>, <u>economical</u>, and <u>innovative</u> logistics and <u>multi-modal</u> transport services.

















Established in 1973, 48 years and counting...

## From brokerage to "complete creative logistics solutions"







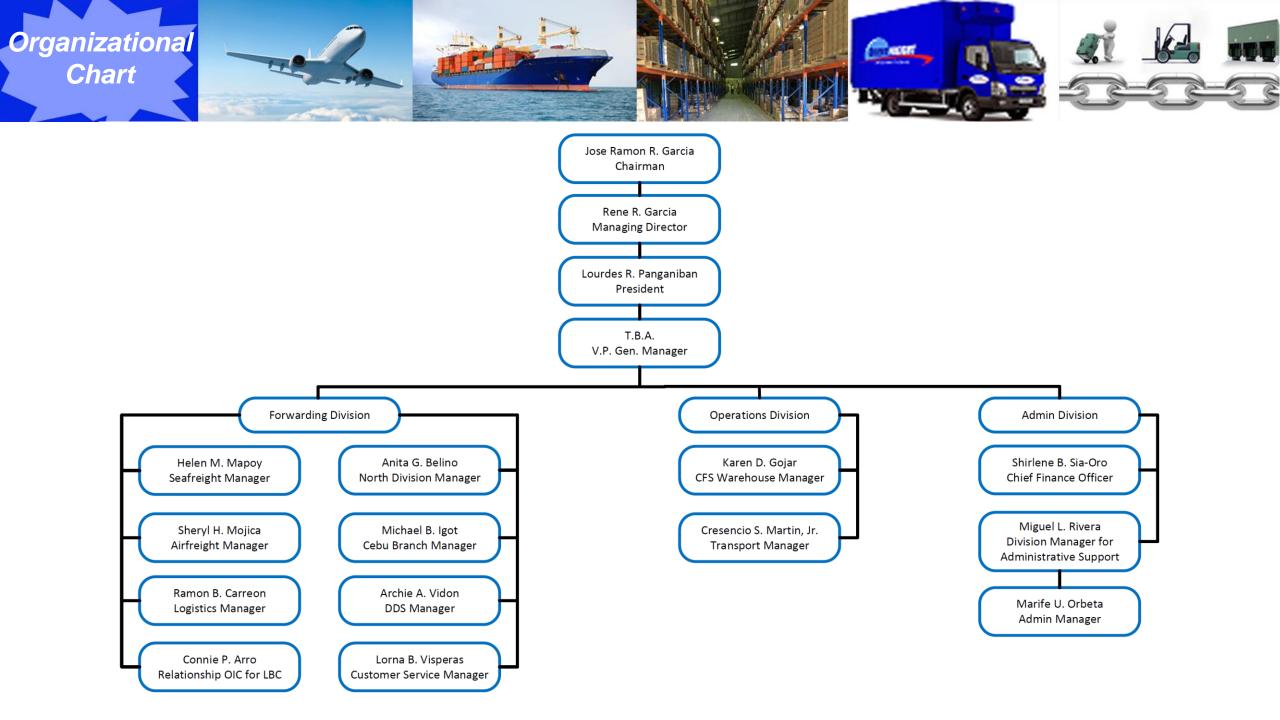


**Orient Freight International, Inc. (OFII)** was established in 1973 as a corporation and a licensed customs broker and freight forwarder, specializing in cargo transportation and allied services. OFII is a member of the Rayomar Group, which has extensive investments in shipping, logistics and trading. The Rayomar Group is composed of 20 companies and employs over 1000 people.

**Orient Freight International's** Executive Office is located in Makati and employs 140 people nationwide. OFII manages branch offices in Manila, Cebu, Subic, Clark, Mariveles, Laguna, Cavite and Davao. In addition, Orient Freight International has contracted agents at the out-ports of Cagayan de Oro, Bacolod, Butuan, Cotabato, Tacloban, Zamboanga, General Santos, Iloilo and Ozamis.









**Orient Freight International, Inc.** is the largest independent international cargo in the Philippines. In addition to freight consolidation, OFII provides a full array of cargo forwarding and logistics services.





# Multi IATA Direct Loading Airfreight Customs Clearance DG Cargo Handling Door-to-Door/Express Service Third-Party Logistics

### □ Business partnership with major airlines and forwarder

(Continuously obtain best rate and service package with major airlines).

### □ Time definite airfreight delivery at competitive pricing

(Partnership with major and reliable airlines and forwarder for better pricing and space commitment).

#### □ Participates in RFQs or Global bidding

(Actively supports biddings for small and big clients, both for global and regional requirements).

### □ Provide spot quotes outside the normal bidding process

(Monitors market and provide spot quotes due to changing market)

#### Provide 3PL services

(Ex: Trucking, Documentation Management & Processing, Warehousing, Packing & Crating

# **Air Freight Capabilities**



THE



NVOCC (Non-Vessel Operating Common Carrier)



3<sup>rd</sup> Party Logistics (Origin Vendor - P.O. Management)



Special Freight Handling (Commercial and Non-Commercial Cargo)



# Sea Freight Forwarding Capabilities



**NVOCC (Non-Vessel Operating Common Carrier)** 

#### □ Business partnership with major ocean carriers

(Signs contracts with major ocean carriers for better pricing and space allocation)



### Consolidation and Deconsolidation

(Performs consolidation and deconsolidation; provide cost analysis for LCL and FCL)

### **Given Seport and KPI Management**

(Provides reports and data analytics

# Sea Freight Capabilities



### **Origin Vendor/P.O. Management**

#### **U** Vendor Management

(Manage compliance in: production, booking, cargo load, cargo delivery, documents, etc.)

#### Purchase Order Management

(Manage accuracy on actual PO shipped vs planned down to SKU level, real time booking and shipment visibility, etc.)

#### **D** Booking Management

(Manage compliance in carrier allocation & loadability. Perform forecast with carriers.)

### **Cargo Receiving Management**

(Monitor accuracy & timeliness on cargo condition, labeling/scanning, cargo info., etc.)

#### **Container Loading Management**

(Optimize container load, equipment mix & cargo mix, loading guides compliance, security, etc.)

#### Cargo Shipping Management

(Monitor carrier performance and booking acceptance)

#### Document Management

(Manage vendor document collection, checking, verification, sorting & distribution, etc.)

## **Sea Freight Capabilities**



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### **Products & Industry Solutions**

Special Freight Handling Commercial – Automotive, Fashion, HealthCare, Perishables)

(Non-Commercial – Household Goods and Personal Effects)



## **Sea Freight Capabilities**





**Specialized Logistics Solutions Capabilities** 



### **Logistics Department**

Orient Freight's Logistics Department provides three (3) major services to our clients. These are Customs Clearance/Brokerage, In-plant Logistics Service, and Auto-logistics. These services depicts our goal to deliver creative logistics solutions tailor-fitted to our clients' requirements. Foremost in our objectives is to ensure efficiency and effectivity in all activities rendered by our personnel and resources.

The department is composed of experienced and highly analytical personnel, registered and licensed by the government, to offer their respective expertise and competence in all performed tasks in the aim of serving the clients to the fullest satisfaction. The department also prides itself as the pioneers in offering the current services to clients which other logistics providers attempt to replicate.

### **Our Location**

The core team is strategically situated in the heart of the city's CBD to better attend to clients' requirements and only a stone's-throw away in proximity from both the air and sea ports. Here is where the brain thrust of the department thinks of means and ways to innovate our services to the ever changing demands of the clients.

Our in-plant logistics teams' visibility to the clients' facility also adds assurance to the clients that we are willing and ready to immediately cater to their dynamic requirements.

### **Specialized Logistics Solutions Capabilities**



Custom Brokerage and Delivery Services for import & export, 3PL, tariff consultation, customs declaration, securing government permits, licenses



Transshipment Services for PEZA, Freeport Zones, and Customs Bonded Warehousing



In-plant Services - Import & Export Documentation, Container Inventory Management, Inter facility shunting services and transport management



Project Cargo – Heavy lift & bulk cargo handling, Custom releasing & Delivery in special trailers, Vehicle Clearance and Car Carrier Delivery services



### Logistics and Customs Brokerage Capabilities





### **Customs Clearance/Brokerage**



The Logistics Department caters to clients' customs clearance and delivery requirements. With its expertise in the brokerage industry coupled with a truck fleet capability ready to serve deliveries from simple cargoes to the most complex "out of gauge" shipments. The department employs a handful of licensed customs brokers and customs declarants skilled to process shipments from anywhere in the world as its origin and can identify the right HS code thereby computing for the accurate amount of customs duties and taxes that the shipper/consignee should be paying.

### **Specialized Logistics Solutions Capabilities**



### **Auto-Logistics Service**

OFII started working with a major car manufacturing company back in 1988. We were initially providing customs clearance and delivery of completely build units (CBU) imported from Japan. Then we expanded to stockyard and deliveries to supply semi-knockdown units to feed their production line. With their volume and production demand grew bigger, they decided to relocate their plant from Bicutan to Sta Rosa, Laguna. Since we have been partners ever since, they required us to aid them in their turnkey projects serving customs clearance, delivery, and installation of their plant and production line equipment. Currently, we are serving Client for their customs clearance, ATRIG application, Port Operations, and in-plant services for the logistics of their importation and exportation of completely build units (CBU).



### **Specialized Logistics Solutions Capabilities**





Transport cost reduction strategies carrier rate and accessorial charge negotiations (all modes)



Sustainable Improvement programs, consolidations, stop-offs, pooling, zone skipping, mode alternatives and private carriage

### JIT inventory and delivery



Value added services - pick and pack, assemby, bundling, sorting, labelling



End to end value chain design





### DOMESTIC DISTRIBUTION SERVICES

DDS Department provides in-land freight, domestic forwarding and warehousing services. Its main objective is to ethically deliver quality customer service through ensuring the products and services of its clientele are available in the market on time, with the right quantity and quality.

The Department is committed to continuously evolve to satisfy its stakeholders' changing and competitive service requirements. Designed and implement "lean programs" to continuously improve the services the Department provides. Dedicated to hone and nurture its personnel to foster collaborative team, conducive and robust working environment.

### **OUR FACILITY**

DDS new and better storage and distribution hub is located at LYL Business Industrial Park along Governors Drive Carmona, Cavite, a very accessible area with good traffic situation and great atmosphere.

Designed to accommodate different product movement requirements including cross-docking. Equipped with racking system and has controlled temperature rooms for products which require special handling/storage. It has six loading bays, two ramps and huge maneuvering area to accommodate multiple incoming and outgoing shipments simultaneously.

Manned by security guards 24/7 with surveillance cameras inside and outside facility perimeter.











Warehousing

In-land Freight/Trucking Domestic Forwarding





### Warehousing

Our facility offers storage for products which require ambient and controlled room temperature. Acquired Warehouse Management System (WMS), INFOR for proper and better inventory management. Through INFOR, DDS clients receive accurate, complete and on time inventory report.

Aside from storage, the Department provides value added services such as labelling, bundling/kitting and crating.

Assigned dedicated team to monitor and implement warehouse activities and improvement requirements.

#### Stripping/Unloading

Storage (Ambient and Cooled rooms)

Cross docking

Value Added Lab Services

Labelling

Bundling/Kitting

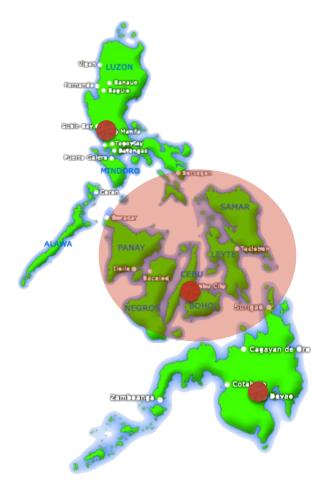
Crating



### In-land Freight/Trucking

- In-land freight/trucking is one of DDS Department's services. The last mile service to deliver the goods of its clients to its ultimate customers. Together with its reliable partners DDS able to deliver to any point in Luzon.
- DDS acquired few closed vans to ensure truck availability and clients truck booking will be served.
- With dedicated Trucking Team who provides on time delivery reports, proper documentation and continues service improvements.





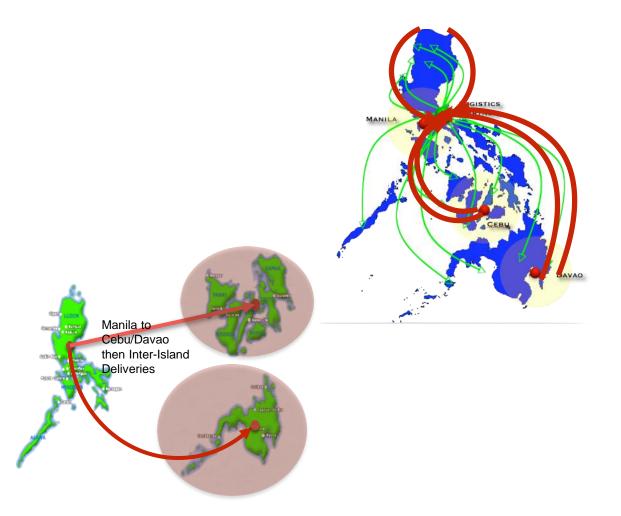




### **Domestic Forwarding**



- Domestic air freight and sea freight complete DDS Department's services. Delivery service which covers the entire Visayas and Mindanao including reverse logistics and inter-island deliveries.
- With strong partnership with LBC, local shipping lines and airlines the Department able to satisfy the domestic forwarding service requirements of its clients.
- Dedicated team was created to ensure complete delivery monitoring, reports are provided on time, necessary documents are available and continues service improvements are deployed.





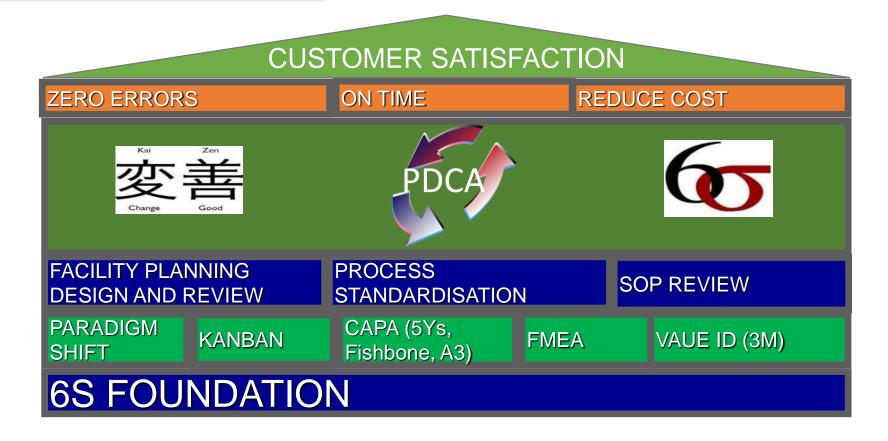


To maintain quality customer service and manage clients' expectations. DDS Department and its clients jointly discuss and set Key Performance Indicators, Service Performance measurement which covers receiving of inventory, put-away, picking, dispatching, delivery, documentation and countering

Through Customer Service Representative Team (CSR Team), Daily Stock on Hand Report is provided to each client including In-bound and Out-bound Reports. Complete visibility and movement of clients' inventory.



House of Quality / Operational Excellence







Orient Freight International, Inc.'s new and better storage and distribution hub is located at LYL Business Industrial Park along Governors Drive Carmona, Cavite, a very accessible area with good traffic situation and great atmosphere.



Manned by security guards 24/7 with surveillance cameras inside and outside facility perimeter.

Designed to accommodate different product movement requirements including cross-docking. Equipped with racking system and has controlled temperature rooms for products which require special handling/storage. It has six loading bays, two ramps and huge manoeuvring area to accommodate multiple incoming and outgoing





## **CFS** Capabilities



Orient Freight's Container Freight Station is a customs bonded warehouse with 38 years of service and a pioneer in import/export consolidation.

□ We also provide assistance to clients in transferring goods/shipments from port to our warehouse facility.

OFII CFS services includes stripping & handling of cargoes, crating and packing, and local storage/warehousing, import/export cargo, cargo segregation and marking.

Supported by dynamic system and computerized programs ensures accurate preparation of billing for the timely release of cargoes/shipments.

**CFS** Capabilities

➡ We are also equipped with WMS systems which provides proper monitoring of cargoes/shipment inside the warehouse premises.











- Our bonded CFS is a facility with an area of more than 4,000 sq. meters and a warehouse capacity of more than 4,500 cbm.
- Our warehouse facility has 11 ramping container bays for unloading and 11 docking bays for loading of cargoes. The facility is equipped with three (3) units of forklift and four (4) units of jack pallets.
- High level of security with well-trained personnel that ensures safety of cargoes/shipments.
- Member of Association of CFS Operators of the Philippines (ACOP), an association accredited by the Bureau of Customs.
- Processing Occupational, Health and Safety Program.

ISO 9001 Certified.

# **CFS** Capabilities



### **CEBU DEPARTMENT**





### **Logistics Services**

Brokerage and Customs Releasing

Sea Freight Export and Import

Air Freight Export and Import

Off-dock Container Yard Station (CFS

Local Warehousing and Forwarding



### **CEBU & DAVAO Operation**











# infor WMS

Reduce costs and improve throughput by streamlining the receiving process with POs or ASNs at the warehouse with appointments and dock door scheduling, in combination with RF confirmation at the case or pallet level.

Improve operational efficiency and speed up processes by configuring putaway plans that move product directly to primary pick faces or preferred zones for optimum replenishment and picking. Maintain real time inventory with attribute visibility (perishable, manufacturer date, serialization number and more) at the discreet location level.

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Logi-Sys is a web based comprehensive ERP application especially designed for Logistics Service Providers (LSP).

Logi-Sys integrates the entire functions of a logistics service provider and offers enhanced level of flexibility enabling optimization of business processes. Logi-Sys is a feature-packed application that automates the processes with a view to enhance the efficiency in operations and reduce costs.



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### **Shipment Visibility Tool (BR2)**



Easy Tracking.

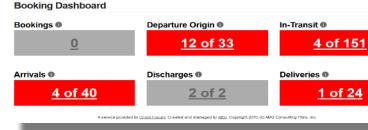
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#### **BIG RED 2**

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**Big Red** provides visibility for end to end logistics transactions.

- Highlight transactions needing attention thru the Dashboard
- Full visibility of transactions not covered by ERP system
- Tool to minimize plant stock outs and production line stoppage
- Tool to manage goods deliveries
- Provide metrics showing actual performance vs. SLAs and KPIs



Orient Freight International, Inc. is an ISO 9001 Certified Company by Bureau Veritas. We have upgraded our Quality Management System and recently passed the audit for ISO 9001:2015 version.

Orient Freight's warehouse facility is also CTPAT compliant.

Orient Freight is a member of:

- □ IATA (International Air Transport Association)
- PISFA (Philippine International Sea-freight Forwarders Association)
- □ ACOP (Association of CFS Operators of the Philippines)
- **CTAP** (Confederation of Truckers Association of the Philippines)









Head Office 4<sup>th</sup> & 8<sup>th</sup> Floors Country Space Building, Sen. Gil Puyat Avenue Makati City, Philippines

**DDS Warehouse** LYL Business Industrial Park, Governor's Drive, Carmona, Cavite

**CFS Warehouse** Perk Plus (Formerly Francisco Motors) J. Aguilar St., Talon Uno, Las Pinas City

**Transport** Room 253A, Myers Building, Corner R.S. Oca & A.C. Delgado St. South Harbor, Port Area, Manila

**Subic** Building 1041, Rizal Hi-Way, Subic Bay Freeport Zone, Olongapo City, Philippines

**Bataan** 3/F Authority of the Freeport Area of Bataan, (AFAB) Building, Mariveles, Bataan

**Cebu** Unit 905 Cebu Holding Center, Cebu Business Park, Cebu City, Philippines

**Iloilo** Door 9 & 10, 3D FCRC Cmpd, Hechanova, leganes, Iloilo Province

> **Davao** 2<sup>nd</sup> Floor, Door 2, Malayan House, Lanang, Davao City

#### Gensan

WH Door 1-4, RD City, Mindanao Economic Zone, Polomolok, South Cotabato, Philippines

