



CORPORATE PRESENTATION



RAYOMAR GROUP OF COMPANIES



OFI Services and Capabilities



VENTIS MARITIME CORPORATION



OFII Services and Capabilities

Established in 1973 as a corporation and a licensed customs broker and freight forwarder, specializing in cargo transportation and allied services.

Our Commitment:

TOTAL CUSTOMER
SATISFACTION by
providing **QUALITY**
SERVICE

Our Vision:

To become the recognized industry leader in Creative Logistics Solutions.

Our Mission:

To ensure total customer satisfaction by providing efficient, reliable, economical and innovative logistics and multimodal transport services.

1973

2000

2017

2022

2027...

Logistics
Management

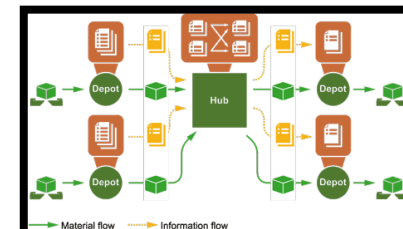
Sea Freight
NVOCC
Forwarding

Air Freight
Forwarding

Customs
Brokerage

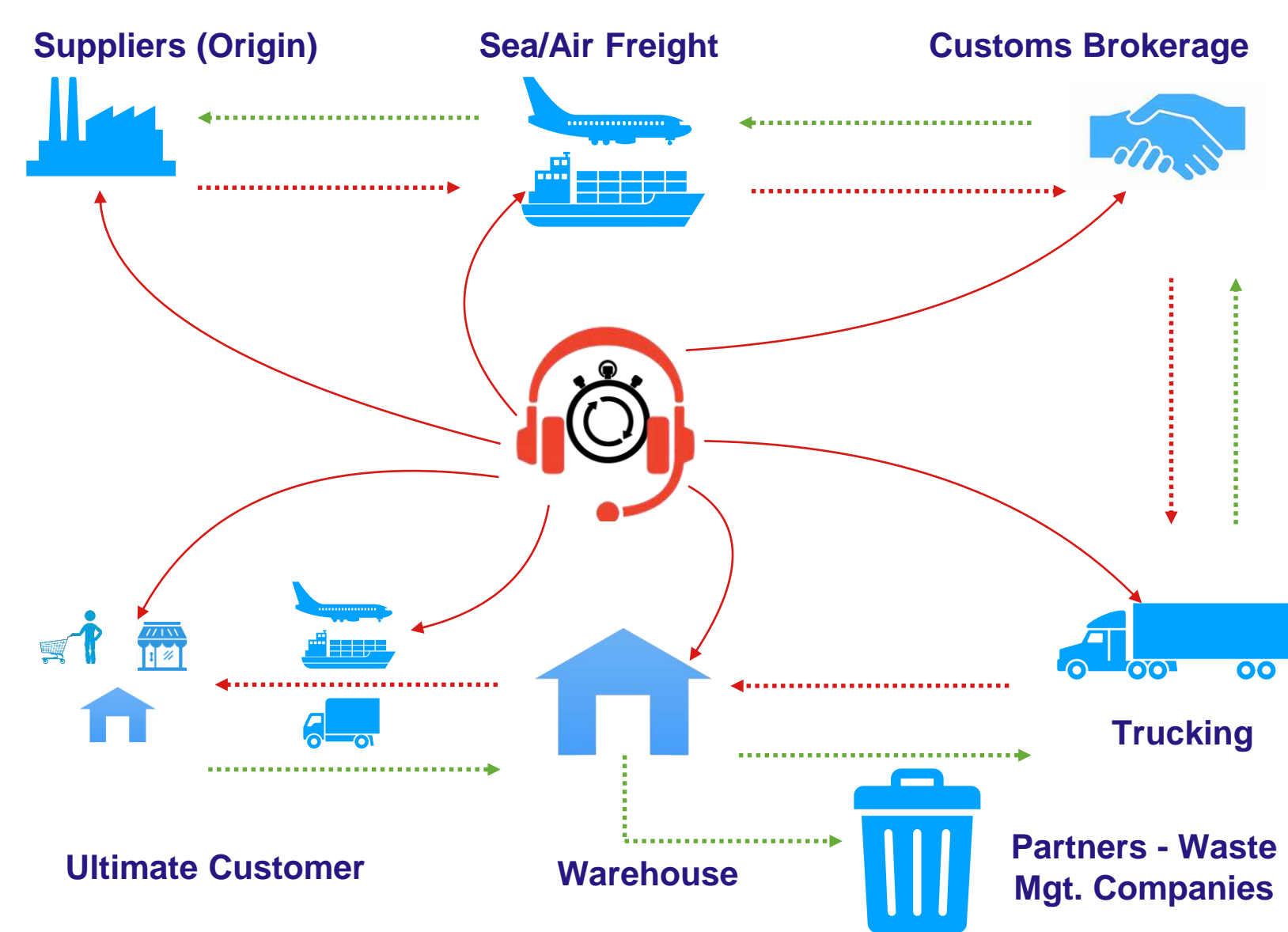
Domestic
Distribution

Supply
Chain
Management



Our Services and Moving Forward:

OFII Services and Capabilities



Complete and “Creative Logistic Solutions”

- ✓ Customized and customer-centric end to end logistic solution
- ✓ Pick up from origin in any part of the globe
- ✓ Shipping via sea or air freight regardless of INCOTERMS
- ✓ Clearing shipments in any major ports / airports in the Philippines including trucking
- ✓ Store goods in OFII warehouses including value added services. Warehouse management services
- ✓ Delivery to ultimate consignee even in the remote areas
- ✓ Reverse logistics i.e. disposal and delivery back to origin in any part of the globe

OFI Services and Capabilities

Customs Brokerage Services for Regular Import and Export, 3PL, Trucking, Tariff Consultation & Customs Declaration

Transshipment Services for PEZA, Freeport Zones and Customs Bonded Warehousing

In-plant Services for Import and Export, Documentation, Container Inventory Management

Project Cargo Handling, Custom Clearance and Delivery

Special Cargo and Bulk Cargo

Carrier Delivery Services

In-plant and onsite logistics services

Auto-Logistics Service



K-Line Auto-Logistics



In-plant Logistics Service



Special Project Cargoes



Customs Clearance/Brokerage



United Pulp and Paper Co., Inc.



Multi IATA Direct Loading

Door-to-door/Express Service

Airfreight Customs Clearance

DG Cargo Handling

Third-Party Logistics

AIR FREIGHT FORWARDING

☐ **Global coverage thru RGLN Network**

(Comprehensive Global Network with RGLN partnership)

☐ **Business partnership with major airlines and forwarder**

(Continuously obtain best rate and service package with major airlines with guaranteed space).

☐ **Time definite airfreight delivery at competitive pricing**

(Partnership with major and reliable airlines and forwarder for better pricing and space commitment).

☐ **Participates in RFQs or Global bidding process**

(Actively supports biddings for small and big clients, both for global and regional requirements).

☐ **Provide spot quotes outside the normal bidding process**

(Monitors market and provide spot quotes due to changing market)

☐ **Provide 3PL services**

(Ex: Trucking, Documentation Management & Processing, Warehousing, Packing & Crating)



SEA FREIGHT FORWARDING

**NVOCC (Non-Vessel Operating
Common Carrier)**

**3rd Party Logistics
(Origin Vendor / P.O.
Management)**

**Special Freight Handling
(Commercial and Non-
Commercial Cargo)**

☐ **Global coverage thru RGLN Network**

(Comprehensive Global Network with RGLN partnership)

☐ **Business partnership with major ocean carriers**

(Signs contracts with major ocean carriers for better pricing and space allocation)



☐ **Consolidation and Deconsolidation**

(Performs consolidation and deconsolidation; provide cost analysis for LCL and FCL)

☐ **End to end cargo Visibility**

(Provides shipment milestones thru the Hellmann Portal- a real time, web-based portal solution)

☐ **Report and KPI Management**

(Provides reports and data analytics)



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**Special Freight Handling
(Commercial and Non-
Commercial Cargo)**

☐ **Vendor Management**

(Manage compliance in: production, booking, cargo load, cargo delivery, documents, etc.)

☐ **Purchase Order Management**

(Manage accuracy on actual PO shipped vs planned down to SKU level, real time booking and shipment visibility, etc.)

☐ **Booking Management**

(Manage compliance in carrier allocation & loadability. Perform forecast with carriers.)

☐ **Cargo Receiving Management**

(Monitor accuracy & timeliness on cargo condition, labeling/scanning, cargo info., etc.)

☐ **Container Loading Management**

(Optimize container load, equipment mix & cargo mix, loading guides compliance, security, etc.)

☐ **Cargo Shipping Management**

(Monitor carrier performance and booking acceptance)

☐ **Document Management**

(Manage vendor document collection, checking, verification, sorting & distribution, etc.)



SEA FREIGHT FORWARDING

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(Origin Vendor / P.O.
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**Special Freight Handling
(Commercial and Non-
Commercial Cargo)**

Products & Industry Solutions

Our Portfolio

Air Freight



Sea Freight



**Customs
Brokerage**



**Contract
Logistics &
Consulting**



**Land
Transport**



**Special
Products/
IT Solutions**



Products

Key Industry Solutions



Automotive



Fashion



Healthcare



Perishables



Non-Commercial Freight (Household Goods & Personal Effects)

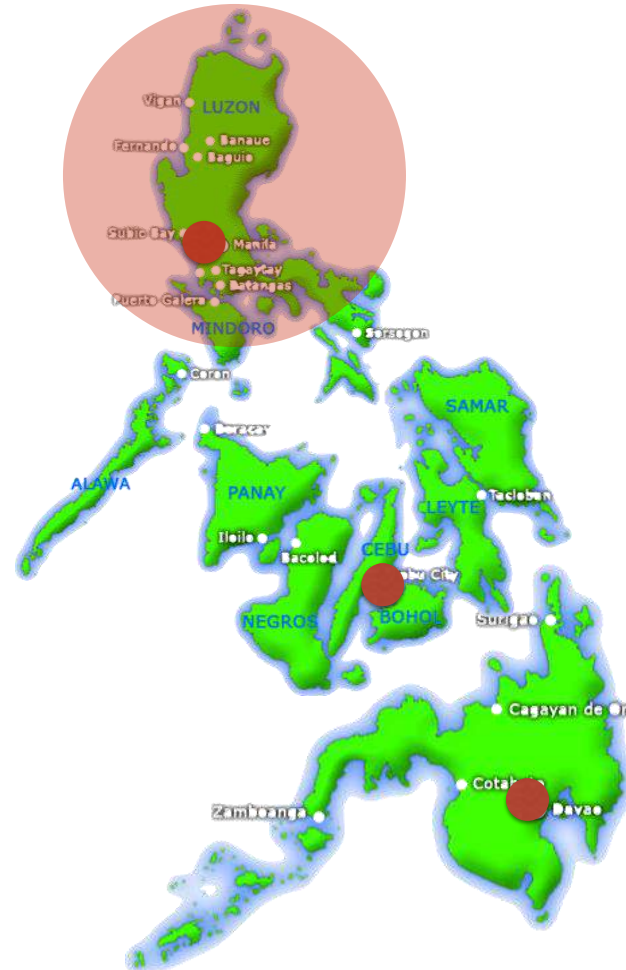


Trucking

Domestic Forwarding

Warehousing
Value Added Services - Pick and
Pack, Assembly, Sorting,
Labelling

DOMESTIC DISTRIBUTION SERVICES



DOMESTIC DISTRIBUTION SERVICES

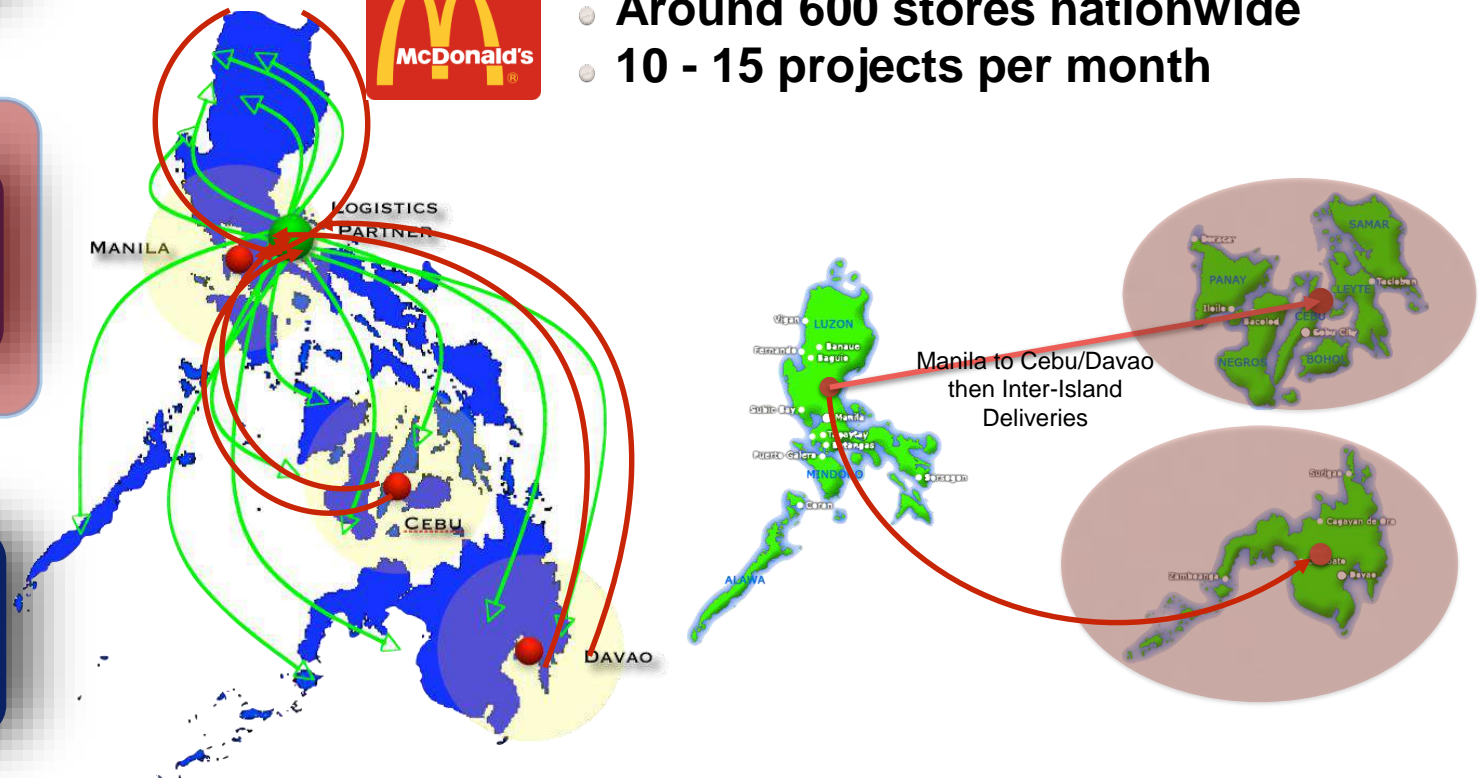
Trucking

Domestic Forwarding

**Warehousing
Value Added Services - Pick and
Pack, Assembly, Sorting,
Labelling**



- Around 600 stores nationwide
- 10 - 15 projects per month



Trucking

Domestic Forwarding

**Warehousing
Value Added Services - Pick and
Pack, Assembly, Sorting,
Labelling**

DOMESTIC DISTRIBUTION SERVICES

- 7,000 SQM Located at Carmona,
- 4,500 pallet positions - Ambient
- 500 pallet positions - controlled temperature room
- Manned by security guards 24/7 with surveillance cameras inside and outside facility perimeter.
 - Stripping/Unloading
 - Storage (ambient and controlled temperature rooms)
 - Cross docking
 - Value Added Services:
 - Labelling
 - Bundling/Kitting
 - Crating

Trucking

Domestic Forwarding

**Warehousing
Value Added Services - Pick and
Pack, Assembly, Sorting,
Labelling**

DOMESTIC DISTRIBUTION SERVICES

KPIs - 98% -100% Hit Rate

- **Inventory Accuracy**
- **Order Fill Rate**
- **Delivery Performance**
- **Document Return Performance**
- **Document Countering Performance**

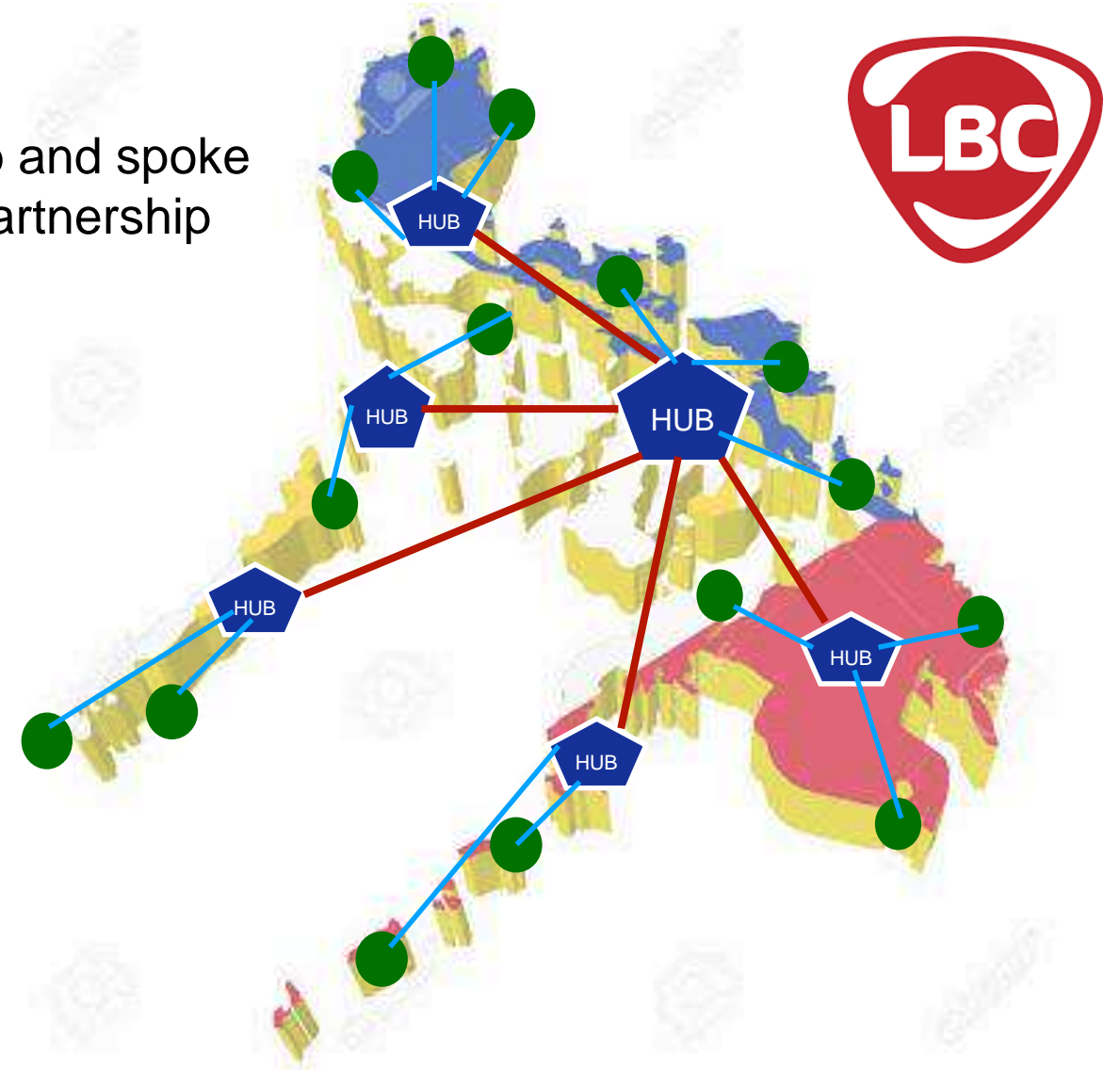
OFII Services and Capabilities

Trucking

Wider hub and spoke
through partnership

Domestic Forwarding

Warehousing
**Value Added Services - Pick and
Pack, Assembly, Sorting,
Labelling**



**Brokerage and
Customs Releasing**

**Sea-freight Import and
Export**

**Airfreight Import and
Export**

**Off-Dock Container
Yard Station**

**Local Warehousing
and Forwarding**

Cebu

Unit 905 Cebu Holding Center, Cardinal
Rosales Ave., Ayala Business Center,
Cebu City

WH 1&2 Star Bldg C. Arellano Blvd Pier 4
North Reclamation Are, Cebu City

Iloilo

3D FCRC First Leasing - Office
Unit 5 Brgy MV Hechanova Leganes Iloilo
3D FCRC First Leasing - Warehouse
Unit 9& 10 Brgy MV Hechanova
Leganes Iloilo

General Santos

Gensan Economic Zone National
Highway
Tambler General Santos

VISMIN DIVISION

Davao

Unit 3,4,5 Bldg 1 cor
Malagamot Road
Panacan, Davao City
Unit 2 Bldg 1 cor Malagamot
Road, Panacan, Davao City

Cagayan De Oro

Alpha Complex Unit G Purok
10 Baloy Tablon, Cagayan
De Oro

Bacolod

Unit J3 Circumferential Road
Brgy. Banago
Bacolod City

**Import
Deconsolidation**

Export Consolidation

**Cross Docking /
Transloading**

Container Drayage

**Customs Bonded
Warehouse**

Special Services

CFS - Manila

Customs cleared containers are picked up at terminals (MICP & SOUTH Ports), moved to our CFS facility, where contents are unloaded, sorted and separated by destination, PO or SKU and processed for release to the final consignee.

Products and materials are consolidated into an efficient number of containers for delivery to final international destination. Efficient packaging uses container space effectively for greater cost savings.

- Cross Docking moves containers almost immediately from one transport to another and sends them right back out. Transloading moves containers to a warehouse for content palletization and transfer to other containers or trucks for distribution.

- Short distance transportation of cargo, containers or freight via truck from a major port to CFS, rail terminal or other port. Drayage usually occurs within one business day – and is often just one element of a more comprehensive transloading or shipping process.

- Our CFS makes sure our customers' imported items stay secure and ship reliably with our Customs Bonded Warehousing. We provide cost effective long or short term bonded storage, transportation and manipulation for CFS consolidated shipments.

Handling of RO-RO cargo, conventional and special crating, palletization, fumigation, shrink wrapping and heavy lift.



**Import
Deconsolidation**

Export Consolidation

**Cross Docking /
Transloading**

Container Drayage

**Customs Bonded
Warehouse**

Special Services

CFS - Manila

CTPAT compliant CFS facility and system procedures and fully secured (24/7) with 32 CCTV cameras, burglar alarm system protection and 6 stationed security guards.

Packing and Crating services on site.

2 loading and unloading docks for import shipments and another 2 docks for cargo receiving and releasing.



Hustling

Hauling

MANILA TRANSPORT GROUP

Average 150 trips / day

**Office located at Myers Building, Corner
R.S. OCA & A.C. Delgado St., South
Harbor, Port Area, Manila**

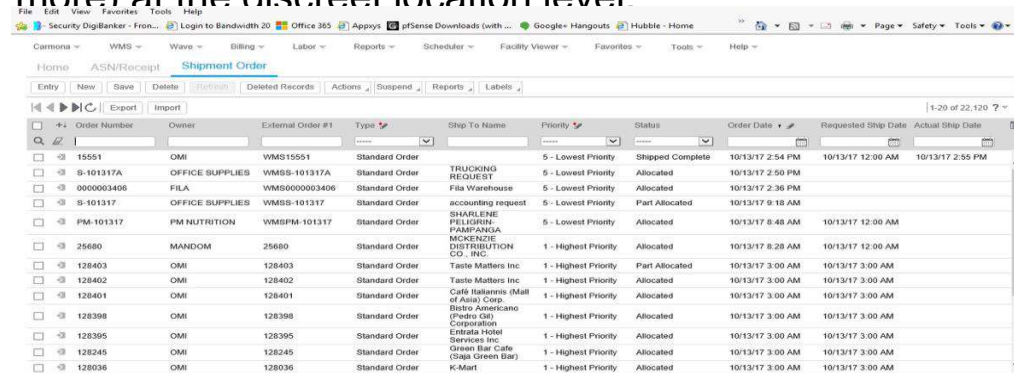


WMS

Reduce costs and improve throughput by streamlining the receiving process with POs or ASNs at the warehouse with appointments and dock door scheduling, in combination with RF confirmation at the case or pallet level.

Improve operational efficiency and speed up processes by configuring put-away plans that move product directly to primary pick faces or preferred zones for optimum replenishment and picking.

Maintain real time inventory with attribute visibility (perishable, manufacturer date, serialisation number and more) at the discreet location level.



Order Number	Owner	External Order #1	Type	Ship To Name	Priority	Status	Order Date	Requested Ship Date	Actual Ship Date
15551	OMI	WMS15551	Standard Order	TRUCKING REQUEST	5 - Lowest Priority	Shipped Complete	10/13/17 2:54 PM	10/13/17 12:00 AM	10/13/17 2:55 PM
8-101317A	OFFICE SUPPLIES	WMS8-101317A	Standard Order	File Warehouse	5 - Lowest Priority	Allocated	10/13/17 2:50 PM		
0000003406	FILA	WMS0000003406	Standard Order		5 - Lowest Priority	Allocated	10/13/17 2:36 PM		
8-101317	OFFICE SUPPLIES	WMS8-101317	Standard Order	accounting request	5 - Lowest Priority	Part Allocated	10/13/17 9:18 AM		
PM-101317	PM NUTRITION	WMSPM-101317	Standard Order	SHARLENE PELIGRON PAMPANGA	5 - Lowest Priority	Allocated	10/13/17 8:48 AM	10/13/17 12:00 AM	
25680	MANDOM	25680	Standard Order	MOCKEAT DISTRIBUTION CO., INC.	1 - Highest Priority	Part Allocated	10/13/17 8:28 AM	10/13/17 12:00 AM	
128403	OMI	128403	Standard Order	Taste Matters Inc	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	
128402	OMI	128402	Standard Order	Taste Matters Inc	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	
128401	OMI	128401	Standard Order	Cafe Italiana (Mall of Asia Corp)	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	
128398	OMI	128398	Standard Order	Bistro Americano (Pedro CBO)	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	
128395	OMI	128395	Standard Order	Estimote Hotel Services Inc	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	
128245	OMI	128245	Standard Order	Green Bar Cafe (Sage Green Bar)	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	
128036	OMI	128036	Standard Order	K-Mart	1 - Highest Priority	Allocated	10/13/17 3:00 AM	10/13/17 3:00 AM	

BIG RED 2



Easy Tracking.

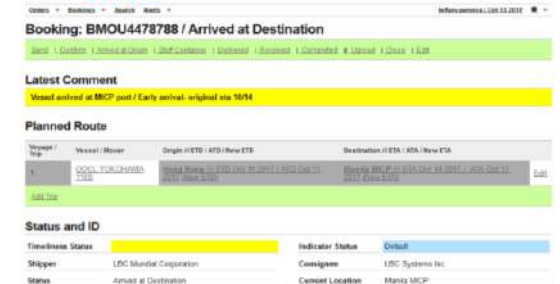
Easy Updates.

Easy Management.

BIG RED provides visibility for end to end logistics transactions:

- ❑ Highlight transactions needing attention thru the Dashboard
- ❑ Full visibility of transactions not covered by ERP system
- ❑ Tool to minimise plant stock outs and production line stoppage
- ❑ Tool to manage goods deliveries
- ❑ Provide metrics showing actual performance vs. SLAs and KPIs

BIG RED 2



Booking: BMOU4478788 / Arrived at Destination	
Latest Comment	Vessel arrived at MCP port / Early arrival: original eta 10/14
Planned Route	
Vessel / Motor	Origin: ETO / ATA / New ETA
Destination: ETO / New ETA	
Status and ID	
Transit/Status	Indicator Status: On Hold
Shippers	EDC Mariner Corporation
Consignees	EDC Systems Inc.
Status	Arrived at Destination
Customer Location	Marina MCP

BIG RED 2



Booking Dashboard		
Bookings	Departure Origin	In-Transit
0	12 of 33	4 of 151
Arrivals	Discharges	Deliveries
4 of 40	2 of 2	1 of 24

Certification and Accreditation:

ISO 9001 Certified Companies by Bureau Veritas. We have upgraded our Quality Management System and recently passed the audit for ISO 9001:2015 version.

CTPAT compliant warehouse facilities.

Member of:

- IATA (International Air Transport Association)
- PMTLAI (Philippine Multi-modal Transport and Logistics Association, Inc.)
- ACOP (Association of CFS Operators of the Philippines)
- CTAP (Confederation of Truckers Association of the Philippines)
- PISM



ORGANIC OFFICES AND WAREHOUSES

Head Office:

4th & 8th Floors Country Space 1 Bldg. Sen Gil Puyat Ave.
Makati City Philippines

DDS Warehouse

LYL Business Industrial Park, Governor's Drive, Brgy. Bancal
Carmona, Cavite

CFS Warehouse

Warehouse 5 & 5A Correa St. Paco Manila

Transport

Unit 253A Bay E Velco Centre Myers Building, Corner R.S. Oca
& A.C. Delgado St.
South Harbor, Port Area, Manila

Subic

Unit 122-123 Bldg Central Business District Area, Subic Bay ,
Wow Complex Central, Bus'n District Rizal Highway Subic Bay
Freeport Zone Philippines

Bataan

Mindanao Ave., Blk 17 Lot 3 Phase II AFAB Mariveles, Bataan

Davao

Unit 3,4,5 Bldg 1 cor Malagamot Road
Panacan, Davao City
Unit 2 Bldg 1 cor Malagamot Road, Panacan, Davao City

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General Santos

Gensan Economic Zone National Highway
Tambler General Santos

Cagayan De Oro

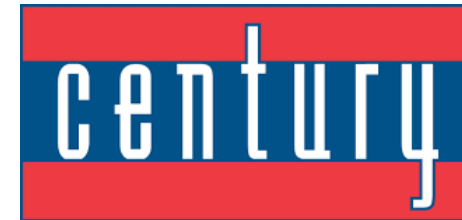
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Our Key Partners:



Thank you!